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## COMPANY PROFILE

Lauth is a leader in the development, construction, acquisition, management and ownership of commercial real estate throughout the United States. Most recently, we have experienced significant national expansion and have completed many high-profile projects for blue-chip organizations such as Blue Rhino, Eli Lilly and Company, Emery Worldwide, Norfolk Southern, Plastech, Prentice Hall, Roadway and Saint-Gobain Containers.

With completed projects worth billions, Lauth's solid experience offers clients both the flexibility and the financial strength to complete virtually any type of project including healthcare, industrial, office, or retail facilities. Lauth's clientele include Fortune 500 firms, privately held corporations, REITs and private investors. A measure of our success is the number of repeat and referral clients we serve each year. We pride ourselves on building and maintaining client relationships and it is this partnership-oriented approach that is at the heart of Lauth's corporate philosophy.



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**Listening and Planning.** We make it our first priority to listen to what you say about your most pressing challenges and what's important to your business. We do this long before a project begins. This allows us to help you meet your objectives head-on through:

- A thorough and strategic approach
- Creative and unconventional solutions
- A dedicated project team
- An industry-leading communication process
- Delivery of a seamless experience

**Innovation and Execution.** Finding unique solutions to often complex problems; that's how Lauth innovates. Whether it's the latest building materials, a creative financial structure or a better way to communicate, we actively seek and often invent a better way to satisfy you with a superior project and experience. And, we keep you connected through our proprietary systems, ProjectLink<sup>SM</sup> and ProjectView<sup>SM</sup>. These systems allow you to remotely track progress and monitor project development via real time photos, all from the convenience of your desk, 24 hours a day.

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